DeltaLedger

A CLIENT-READY ENGINEERING CHANGE AUDIT

Expose the financial decision inside an engineering change.

DeltaLedger helps manufacturing advisors quantify what an ECO or ECN means across open purchase commitments, inventory, work in process, supplier terms, and cutover timing - before the change is approved.

01
BOM change
2 revision pairs

02
Commitments
$83,200 open

03
Terms
2 suppliers verified

04
Exposure
$74,000 to decide

05
Action
$37,480 preserved

A focused capability your client can evaluate without replacing its ERP or PLM.

01
Use one real change
A sanitized historical or active ECO is enough. No enterprise rollout is required to establish whether the workflow produces useful evidence.

02
Keep the advisor involved
The partner retains the client relationship and participates in scope, interpretation, and the final decision review.

03
Receive a decision artifact
The output is a traceable exposure record, supplier-level disposition plan, and executive-ready briefing - not another spreadsheet summary.

WHAT THE EVIDENCE LOOKS LIKE

One change. One reconciled financial position.

Nova Robotics is a fictional reference manufacturer. The values below reconcile from source evidence through final disposition; no customer data or invented testimonial is used.

GROSS AFFECTED VALUE

$125,720

Inventory + WIP + open POs

DECISION EXPOSURE

$74,000

After $9,200 validated use

VALUE PRESERVED

$37,480

Closed, evidenced outcomes

DISPOSITION BY COMMITMENT

COMMITMENT	EXPOSED	COST	PRESERVED	DISPOSITION
PCBA release B3	**$12,600**	**$1,260**	**$11,340**	**Cancelled - 10% tier**
PCBA release B2	**$25,200**	**$7,560**	**$17,640**	**Cancelled - 30% tier**
PCBA release B1	**$25,200**	**$25,200**	**$0**	**Locked commitment**
Harness PO	**$11,000**	**$2,500**	**$8,500**	**Converted to Rev 2**

DECISION

Approve the September 29 phased cutover; preserve the service-spares reserve; convert the harness commitment; cancel two eligible PCBA releases; and accept the locked loss on the near-term release.

WHY THIS IS CREDIBLE

The result includes an unavoidable loss. DeltaLedger does not manufacture a perfect answer; it separates what can still be preserved from what is already economically committed, and shows the evidence behind both.

A LOW-FRICTION FIRST ENGAGEMENT

Bring one change. Leave with a decision record

The first audit is personally scoped and delivered by DeltaLedger. It tests whether the workflow earns trust before the client commits to software adoption or integration work.

01

Confirm fit

A short written review establishes the product, change type, available exports, and data-handling boundary.

02

Prepare sanitized evidence

A current and proposed BOM, open-PO export, and any available inventory, WIP, or supplier-term evidence.

03

Run the exposure audit

DeltaLedger reconciles affected parts, open commitments, disposition rights, uncertainty, and effectivity choices.

04

Review the decision

Partner and client receive the evidence-backed exposure summary, action queue, and executive briefing.

FIRST ENGAGEMENT

Complimentary exposure audit for one qualified change

No ERP replacement. No production connector required. Do not send controlled, export-restricted, or confidential data during initial qualification. Sanitized evidence is reviewed only after scope and handling expectations are confirmed.

Refer a change: delta-ledger.com/contact?intent=pilot